



# MASLOWATEN

MArket uptake of an innovative  
irrigation Solution based on  
LOW WATer-ENergy consumption

## Large Power Photovoltaic Irrigation Systems

***Luis Narvarte***

Coordinator, MASLOWATEN

Solar Energy Institute

Universidad Politécnica de Madrid





MASLOWATEN

# IT IS WELL BORN....



Horizon 2020



# ... TO BE GRATEFUL





MASLOWATEN

# IT IS WELL BORN ....



OMRON



DOMUS  
ingeniería energética

SISTEMES ELECTRONICS  
**PROGRES, S.A.**

**MARTIFER**  
SOLAR



elaia



POLITÉCNICA



**uniss**  
UNIVERSITÀ DEGLI STUDI DI SASSARI

# ... TO BE GRATEFUL





## ANTECEDENTS

### The cost of electricity for farmers and irrigator communities

- FENACORE : increment of costs 627% - 1255%
- 40% - 50% of the total cost of the crop; in South Africa up to 20%
- 2<sup>nd</sup> consumer of electricity in Spain

### Potential Market

- Southern Europe: 14 millions Ha -16GW – 24.000M€
- Northern Africa (Grid + diesel): 1,5GW – 2.250 M€

# Why we know about PV and quality?

## PV pumping

### **RSP (EC, 1993):**

- 600 PV pumps; UPM: quality control

### **Since 1995:**

- Morocco, Algeria, Tunisia: 53 pumps
- Egypt: 5 pumps

### **Irrigation (MICCIN, 2012):**

- Prototype in Villena



## Technical quality in the framework of Project Finance – Due diligence

### **Projects:**

- 78 PV plants multiMW – 12 countries - 302 MW

### **Companies:**

- Acciona, Guascor, Conergy, Unión Fenosa, Fotosolar, Atersa, Nobesol, Proener, Epuron, Ateia, Element Power, Gehrlicher, Solon, Gadir, Cadmos, Dresser-Rand, Bosch, Gestamp, IM2, Scorpio, Sky Solar, Alten, Lugec, WOK, Abalados

### **Banks:**

- Santander, BBVA, BARCLAYS, BANESTO, Pastor, Caja Navarra, Banco de Vasconia, Sabadell Atlántico, Caja Madrid, Guipuzcuano, Caja Rural de Navarra, Bancaja, Caja Murcia, KUTXA, Espíritu Santo, Zaragozano, Valencia, Caja Laboral Popular, La Caixa, Caja de Galicia
- West LB, Caixa Geral, HSH Nordbank AG, KfW, Leasink, Intesa Sanpaolo, BayernLB,



# **TECHNOLOGY TRANSFER OF PV IRRIGATION**

## **WHAT IS TECHNOLOGY TRANSFER?**



- It is know-how / It is not an equipment or a software
- It is a relationship / It is not a single seminar
- It is Research + Innovation of SMEs
- It is closeness to the reality
- It is to ensure quality to be distinguished



# TECHNOLOGY TRANSFER OF PV IRRIGATION

## WHAT IS PV IRRIGATION?





## What is not:

- MPPT in the frequency converter
- Plug and play from the factory
- To adapt the irrigation network to the PV system
- Constant pressure= Oversized PV pumping system to a water pool

## The poor current state of the art:

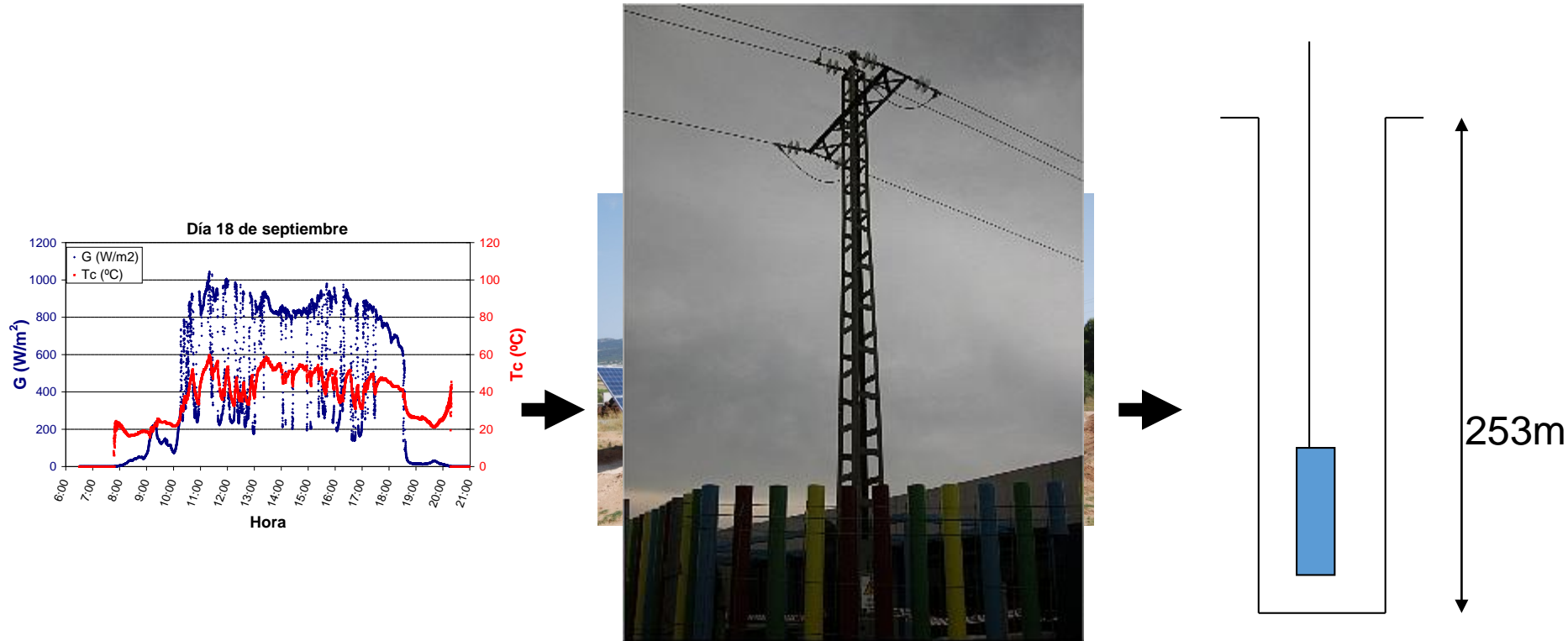
- 4 offers to an Irrigator Community:
  - Size: from 90 kWp to 250 kWp
  - Price: from 1€/Wp to 2,7€/Wp
- They are not cheating; it is a new knowledge!



## What is:

- To solve the problems associated to PV power intermittences
- To match PV generation to the water needs
- To integrate the PV system in the existing irrigation network
- To ensure the reliability for 25 years

## The problem of PV power intermittence:



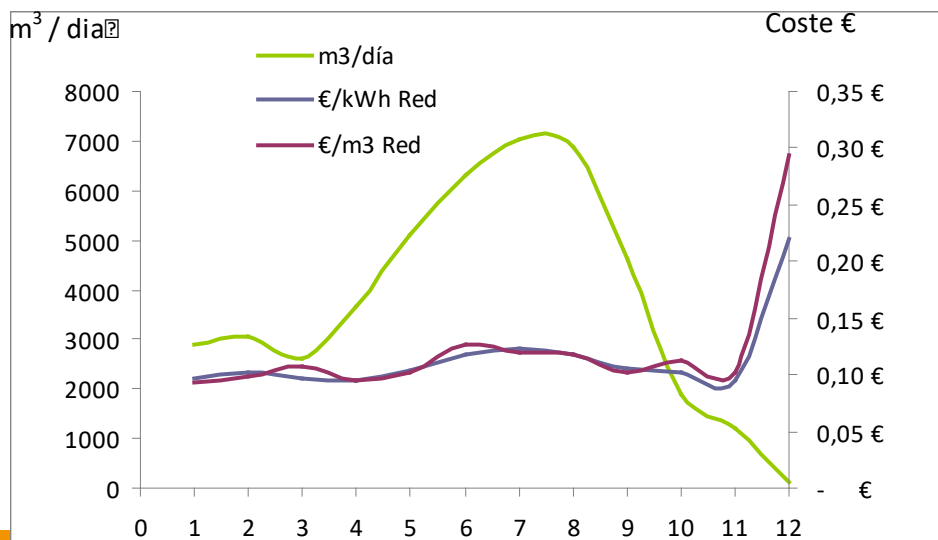
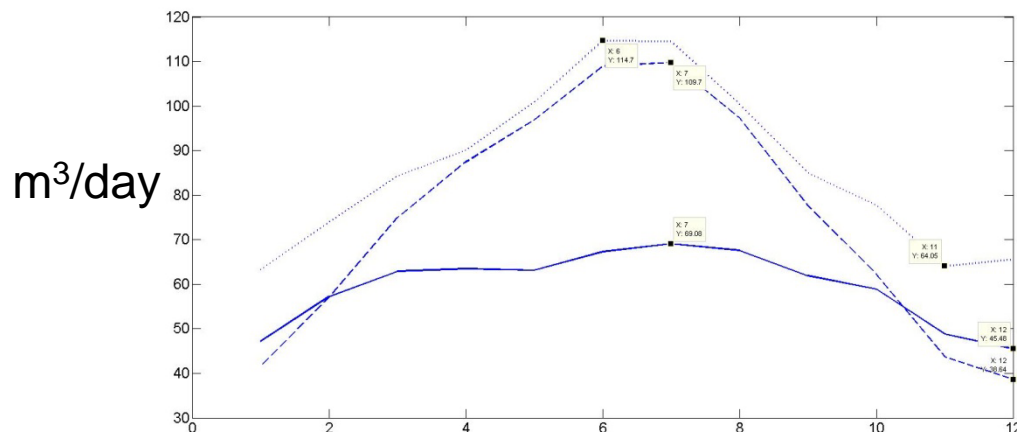
## Destabilization and abrupt stop of the frequency converter:

- Water harm: reduces the life time of the hydraulic part
- Overvoltage: reduces the life time of the frequency converter and motor-pump



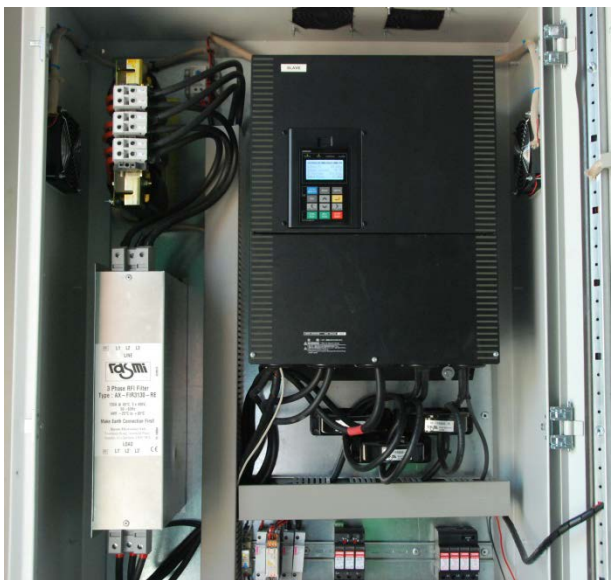
## Match PV generation and irrigation needs:

### North-South Tracker:





## Integrate the PV system in the existing irrigation network



### Reduce the degree of novelty:

- The farmer continues doing the same
- Incentive to reduce water consumption



## Ensure reliability for 25 years

### Quality systems = reliability:

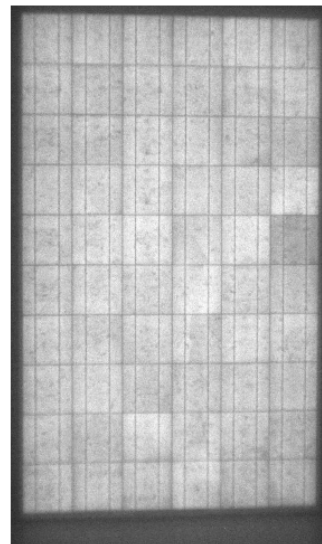
- Technical specifications
- Quality control
- To be included in contracts

### Tracker:

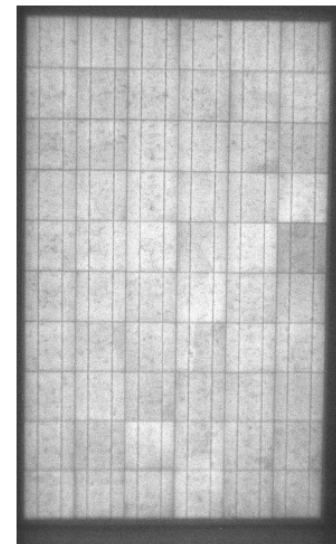
- Proven



Módulo N1041303028116



Electroluminiscencia inicial

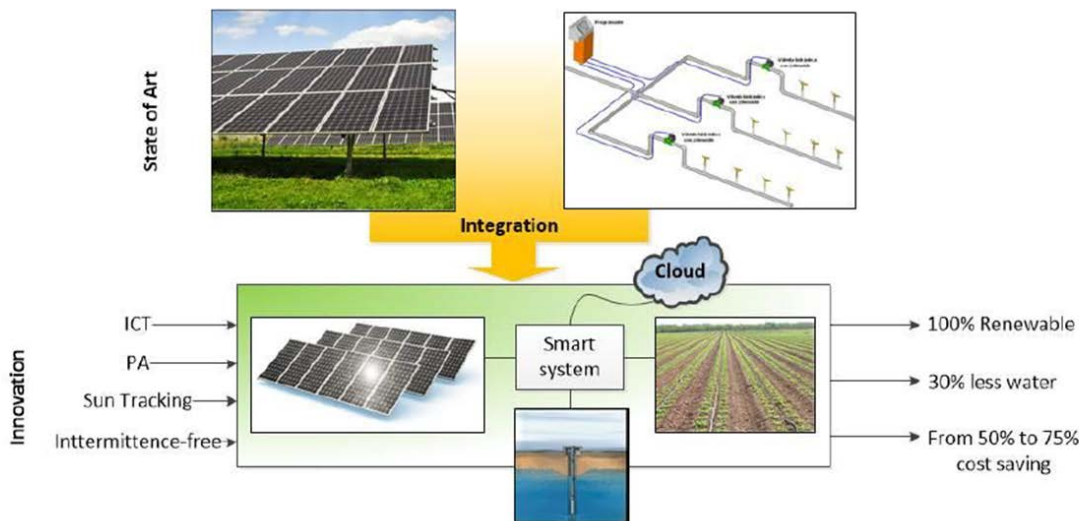


Electroluminiscencia tras 7 días a -1000V

# MASLOWATEN

## METODOLOGY:

- 5 demonstrators:
  - Alicante (Spain): 360 kWp
  - Valladolid (Spain): 160 kWp
  - Alentejo (Portugal): 140 kWp
  - Marrakech (Morocco): 120 kWp
  - Sardinia (Italy): 40 kWp
- Technical and economical validation
- Market penetration:
  - Technical visits to the demonstrators
  - Trade exhibitions
  - Accreditations and technical specifications



## Technology transfer:

- Transfer to at least 20 SMEs
- At least 5GW in Southern Europe in 2020
- International seminars



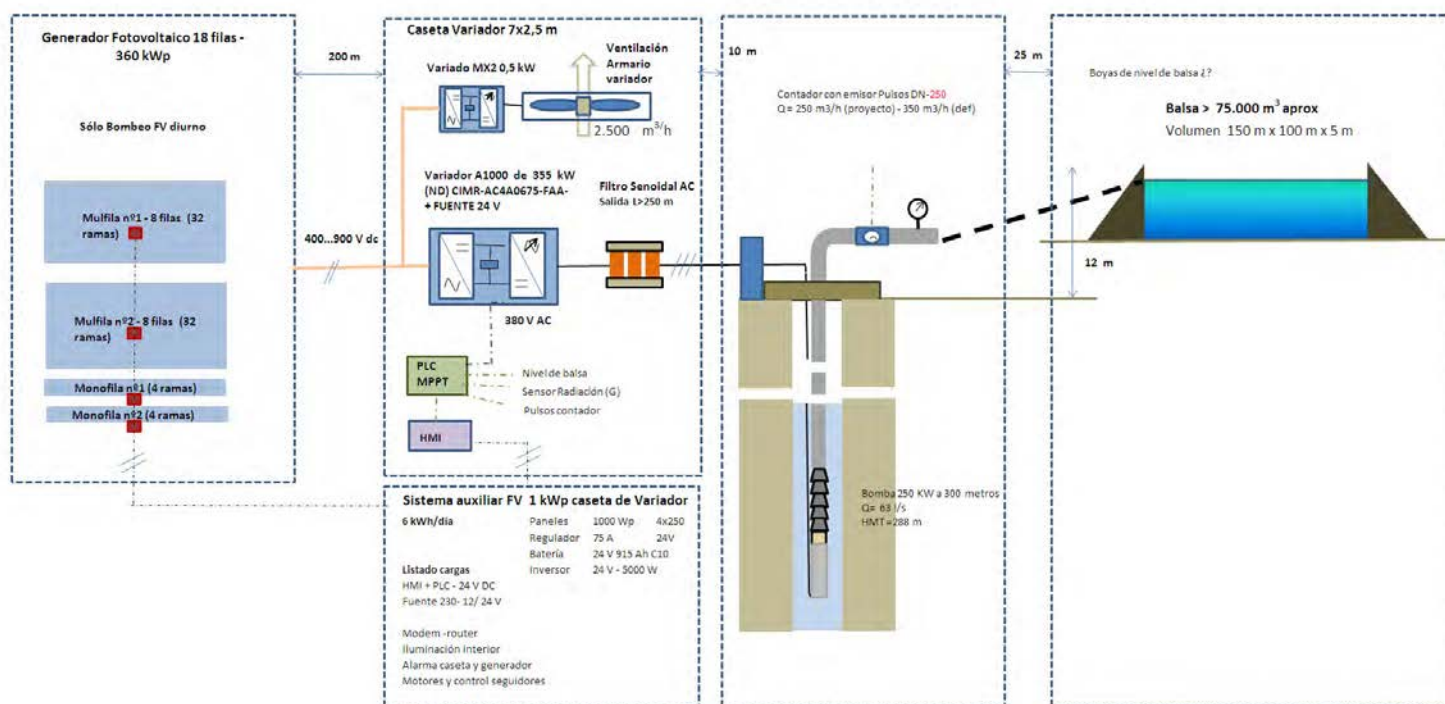
## Villena (360 kWp): only PV, Pumping to a water pool



650.000 m<sup>3</sup>/year

288 m

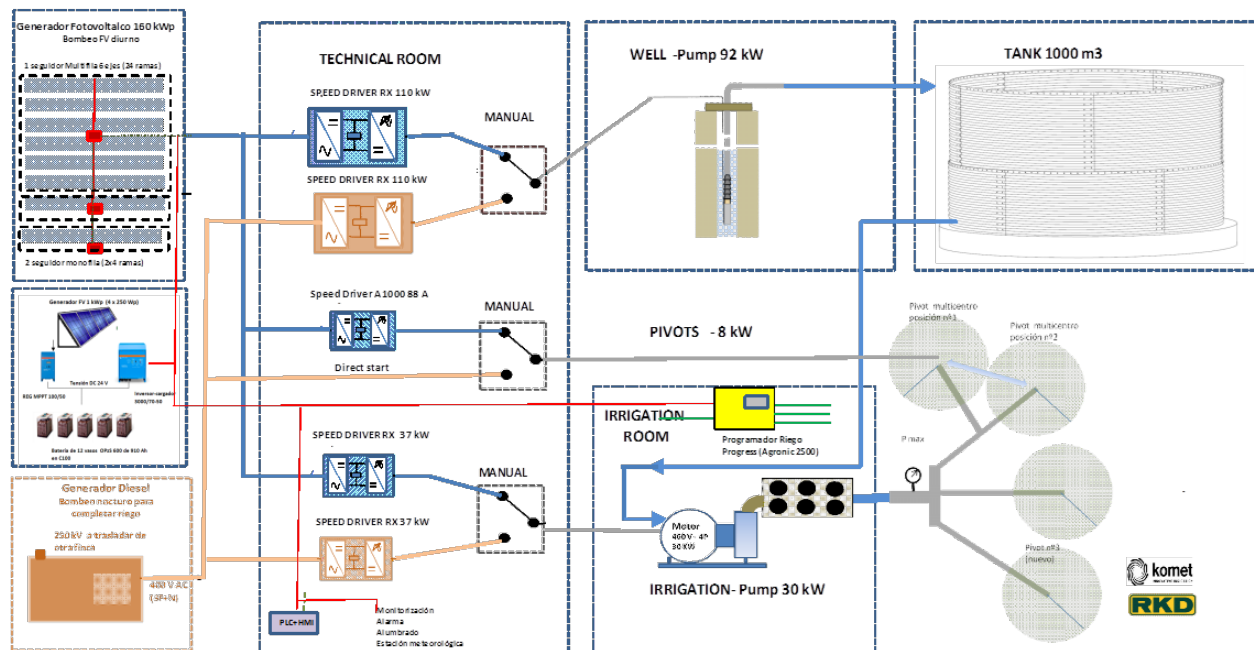
63 l/s





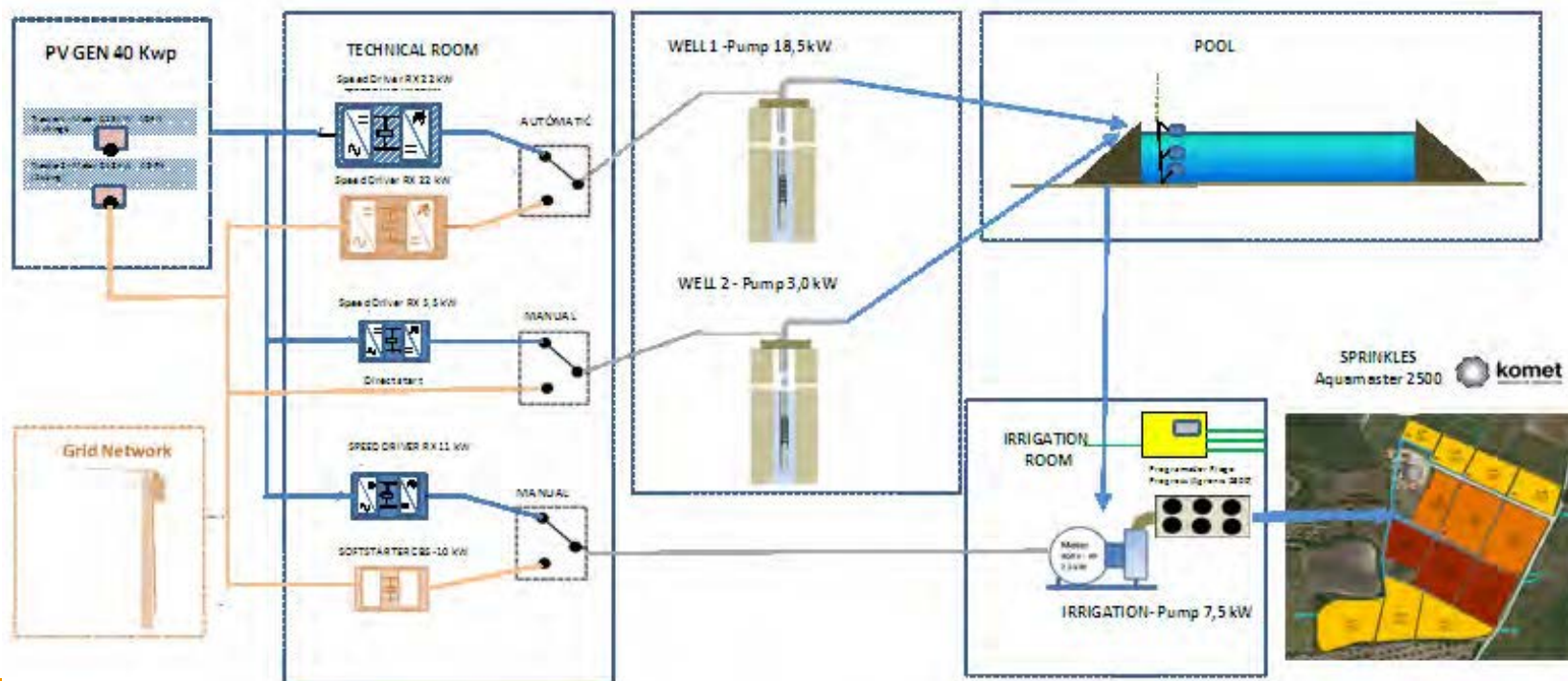


## Valladolid (160 kWp): only PV, pivot with low pressure sprinklers, constant pressure



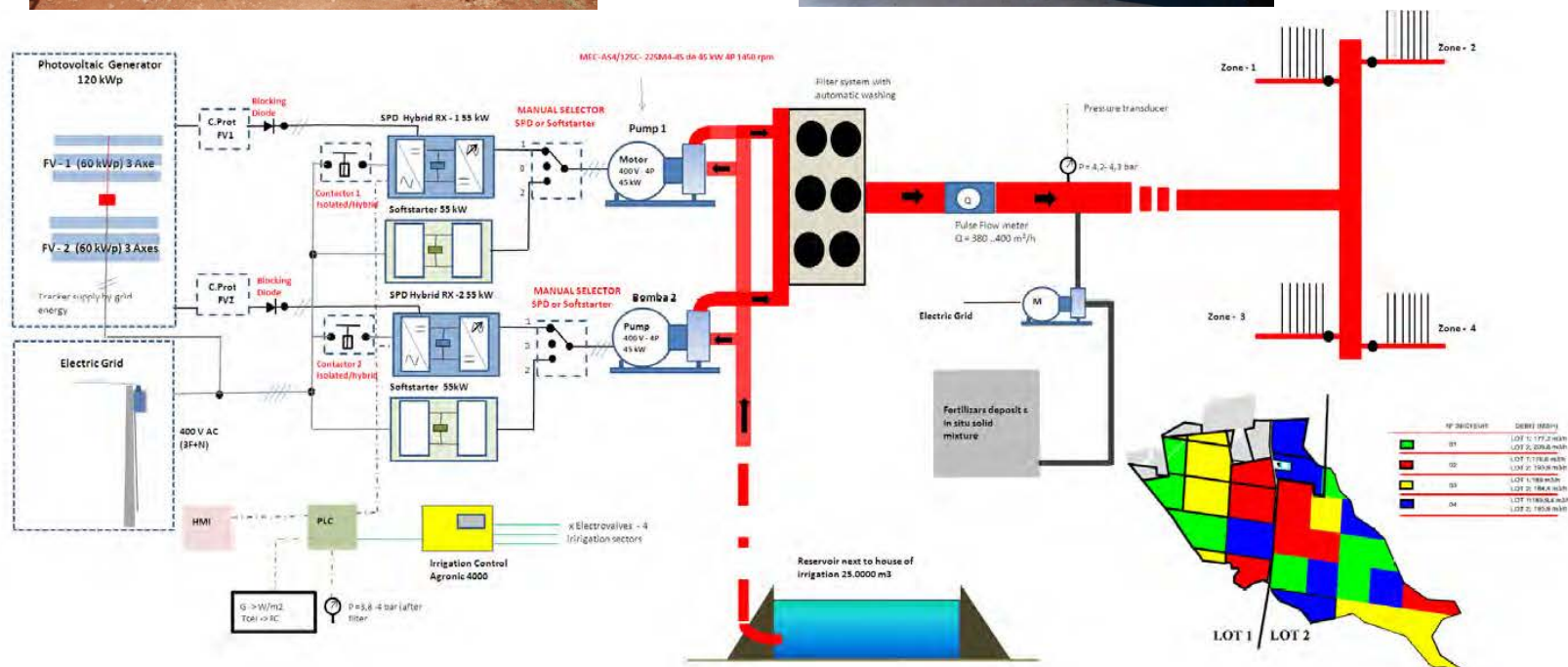


Uri (40 kWp): only PV, to a water pool and sprinklers at constant pressure



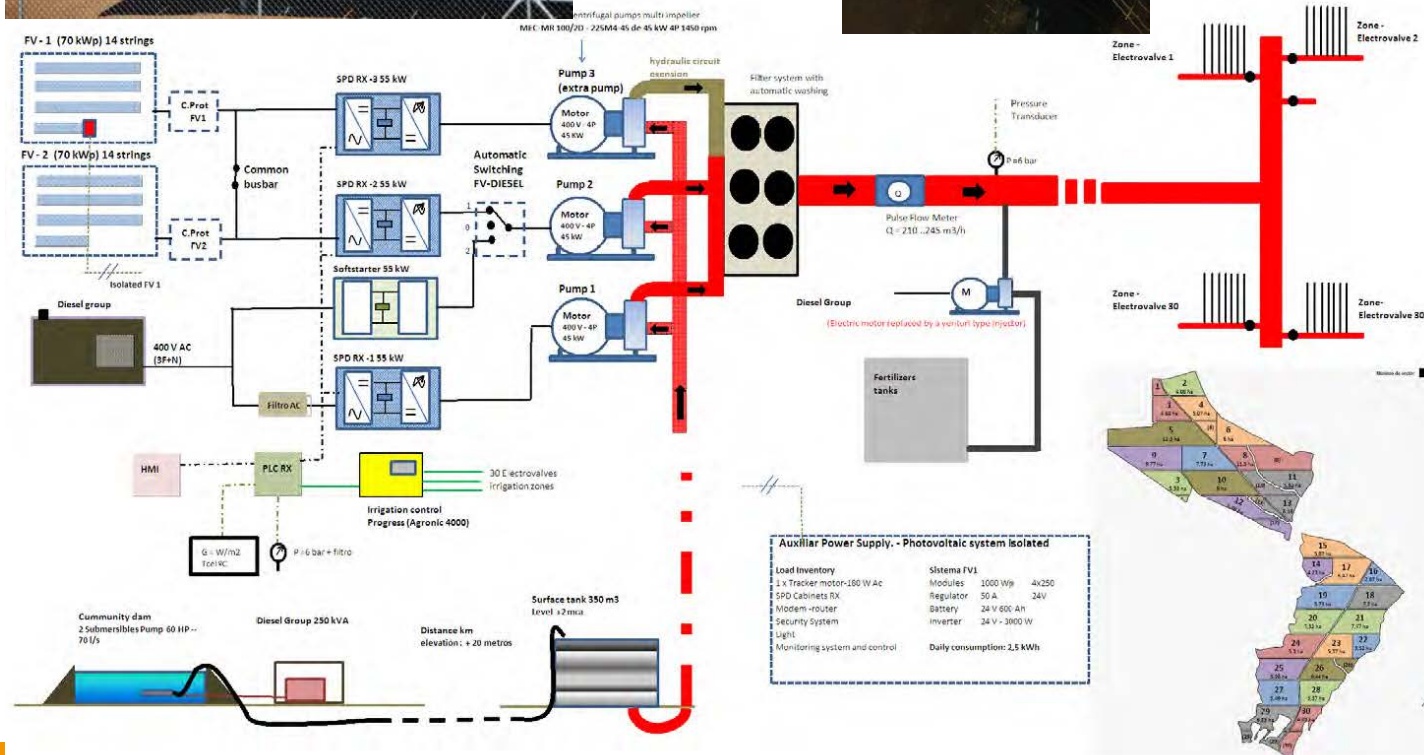


## Tamalelt (120 kWp): hybrid PV-grid, drip irrigation, constant pressure



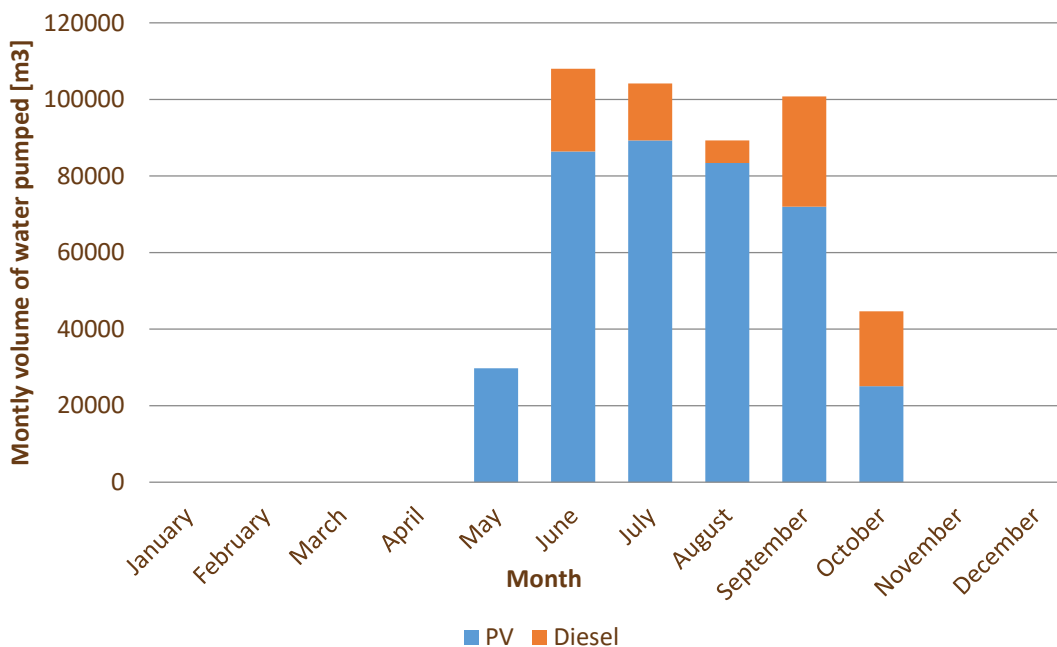


## Alter do Chao (140 kWp): hybrid PV-diesel, drip irrigation, constant pressure



# Results

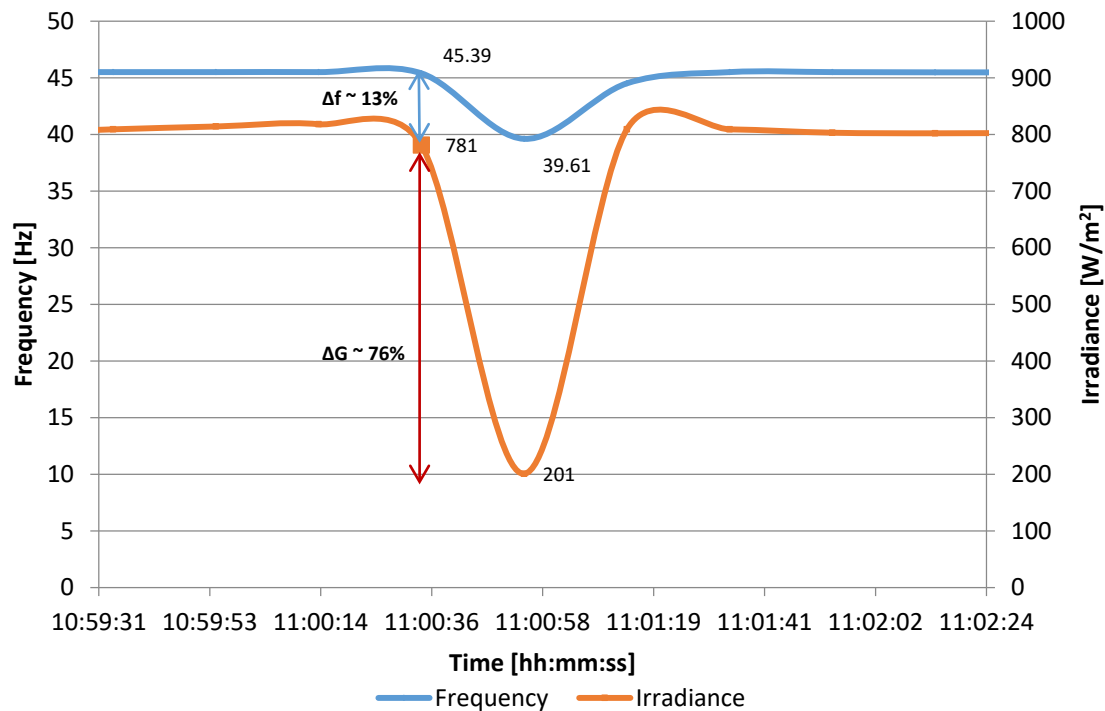
## Technical



Portugal (2016): 476.640 m<sup>3</sup>; 81% FV;



## Technical



Villena: 10:59:31 to 11:02:24 19 October 2017






Economic

		Alter do Chão		Villena		Alaejos		Cerdeña		Tamellalt	
Energy cost			Saving [%]		Saving [%]		Saving [%]		Saving [%]		Saving [%]
Previous   25 years	€/kWh	0,33		0,21		0,23		0,54		0,21 €	
PV   25 years	€/kWh	0,13	-61%	0,04	-79%	0,08	-64%	0,18	-66%	0,07 €	-68%



## Economic

### Financial Indicators

		Alter do Chão  [%]	Villena  [%]	Alaejos  [%]	Sardinia  [%]	Tamellalt  [%]
Annual ELECTRICITY / DIESEL consumption   before PV system	kWh or L	41.246	598.147	58.671	30.033	273.102
Annual ELECTRICITY / DIESEL consumption   after PV system	kWh or L	7.866	0	9.423	0	42.765
<i>dif</i>	kWh or L	<b>33.380</b>	<b>598.147</b>	<b>49.248</b>	<b>30.033</b>	<b>230.337</b>
		<b>-81%</b>	<b>-100%</b>	<b>-84%</b>	<b>-100%</b>	<b>-84%</b>
ELECTRICITY / DIESEL cost	€/ kWh or €/ L	<b>0,580 €</b>	<b>0,105 €</b>	<b>0,460 €</b>	<b>0,270 €</b>	<b>0,104 €</b>
Average annual inflation rate [25 years] <sup>1</sup>	%	4,5%	4,4%	4,4%	4,4%	4,8%
Annual Saving						
Average Annual Saving [2017 - 2041] <sup>2</sup>	€	30.924	100.850	35.466	11.633	40.345
<b>Financial Indicators</b>						
Payback Period	years	<b>9</b>	<b>7</b>	<b>9</b>	<b>8</b>	<b>7</b>
NPV	€	<b>355.119</b>	<b>1.337.243</b>	<b>420.826</b>	<b>142.068</b>	<b>452.594</b>
IRR	%	<b>11%</b>	<b>16%</b>	<b>11%</b>	<b>13%</b>	<b>16%</b>
CAPEX	€	<b>170.277</b>	<b>433.098</b>	<b>200.351</b>	<b>57.778</b>	<b>148.704</b>
WACC	%	<b>3%</b>	<b>3%</b>	<b>3%</b>	<b>3%</b>	<b>4%</b>

<sup>1</sup> the average annual inflation rate includes the estimated inflation rate [source: <http://www.inflation.eu/>] + an additional spread of 2%

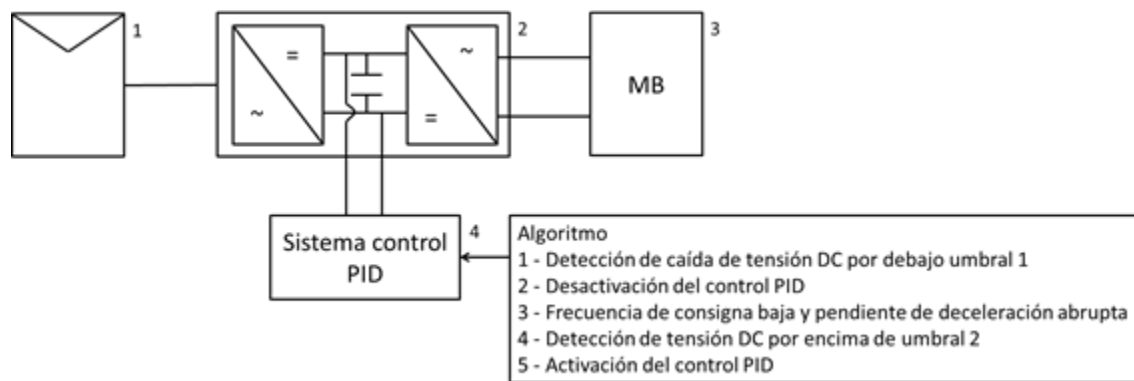
<sup>2</sup> 31% is the higher ICT rate in Morocco with the exception of the ICT rate applicable to leasing companies and credit institutions [37%]

Source: Consortium Information - November 2017



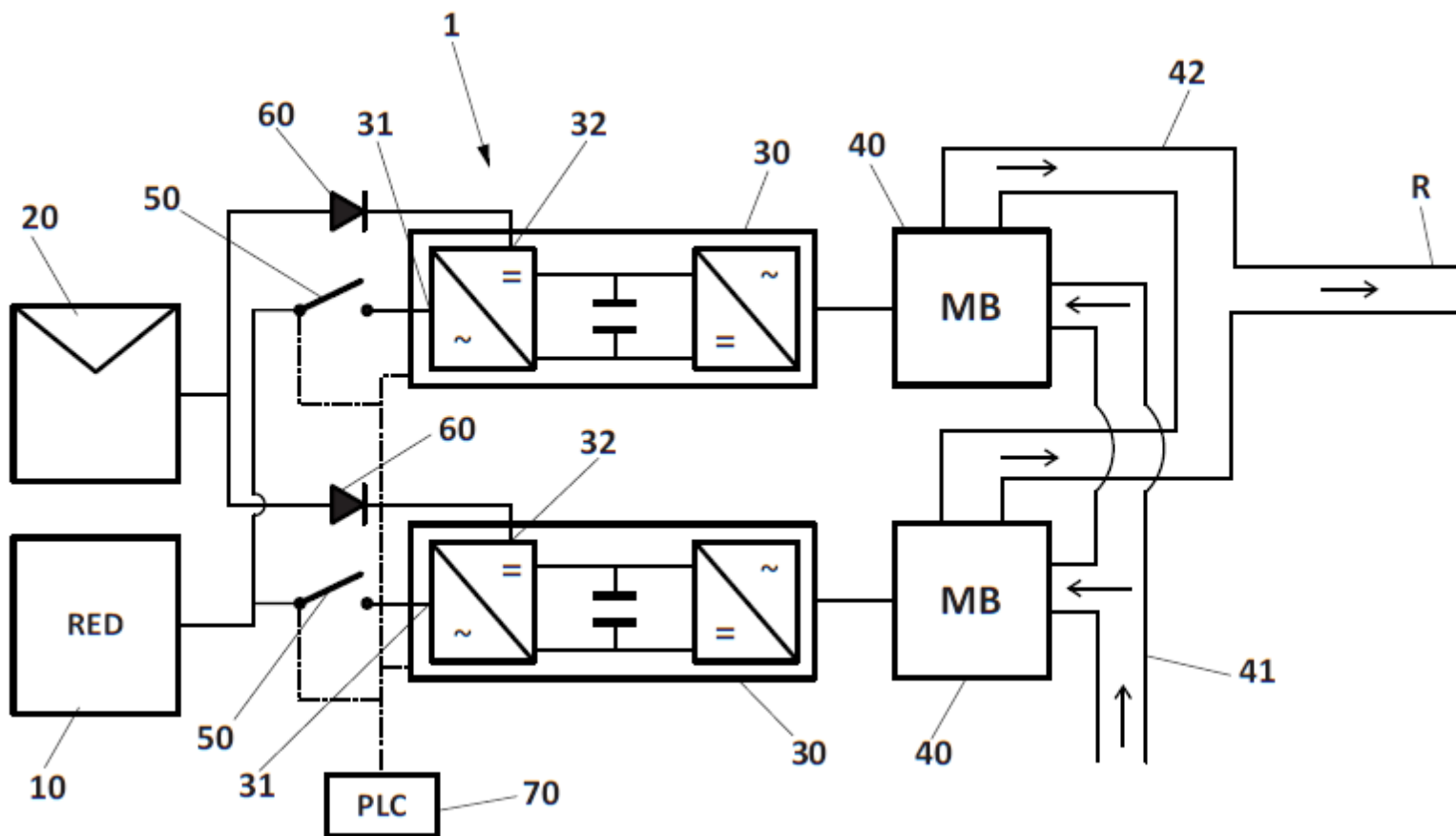


## Procedure and control device for PV pumping systems



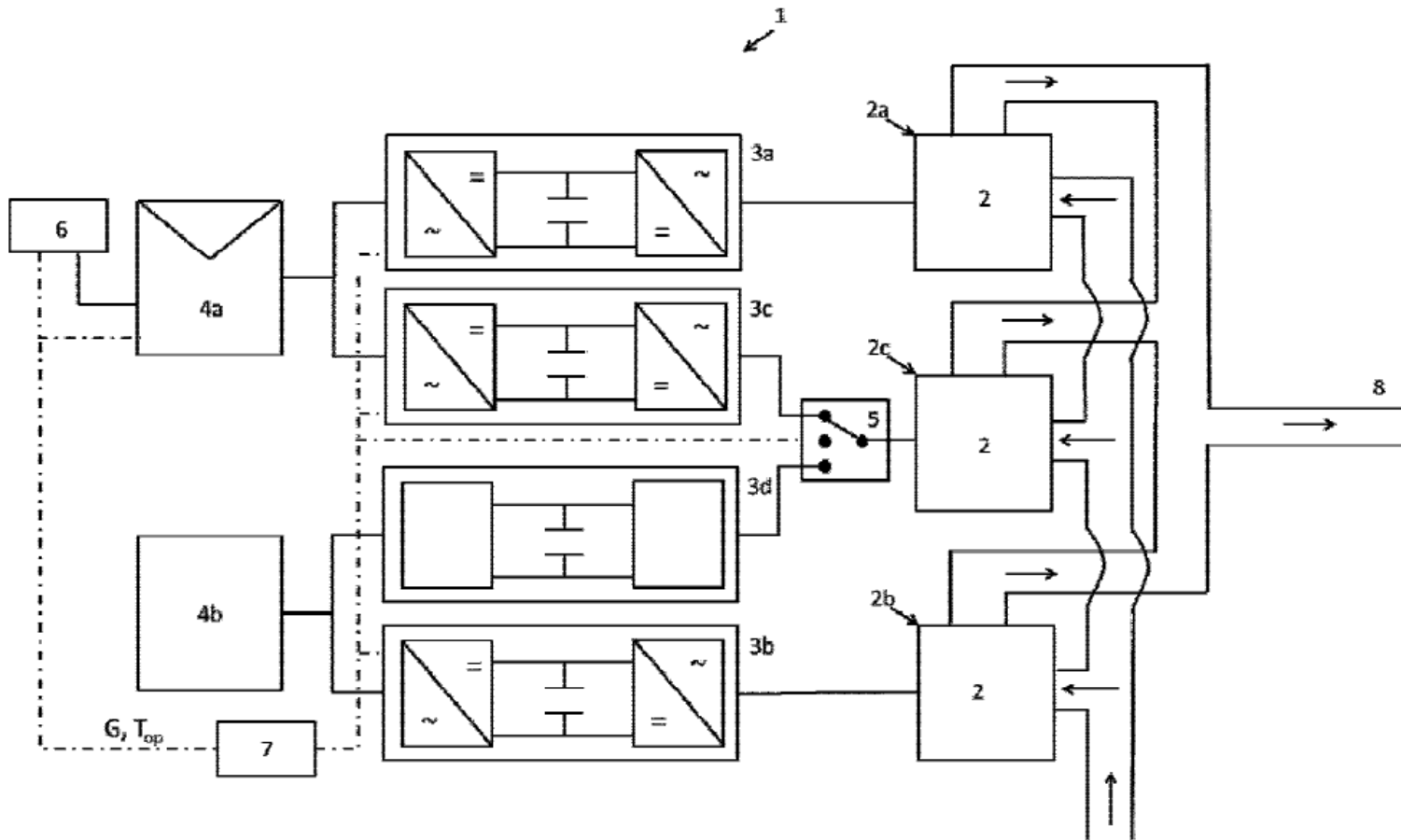


## Electrically hybridized PV pumping irrigation systems





## Hydraulically hybridized PV pumping irrigation systems





Thanks for your attention, for more information please visit:

**[www.maslowaten.eu](http://www.maslowaten.eu)**

To contact with us

WEB: [www.maslowaten.eu](http://www.maslowaten.eu)

Twitter y Facebook: @maslowaten

